

Pre Sales Professionals

Home based

Up to £60,000 base 20% bonus + benefits

Founded in 2009 our Client provides a fully integrated range of cloud based management solutions covering financial, CRM, Human Capital Management etc. This enables managers of all disciplines to critically analyse and interpret all company data making informed decisions based on real time information. It's an integrated solution for complex and diverse management challenges. The result is improved decisions based on better information and better services to customers and prospects. Backed by two of the biggest and best players in the business, their potential is considerable.

Reporting to the Regional Sales Director (EMEA/APAC), you will be responsible for evaluating prospect needs and aspirations and partnering with sales to deliver bespoke presentations to win business. A good understanding of financials, SCM and HCM is vital as is cloud solutions. Above all you'll be a company advocate and the prospect's champion.

We are looking for flexible, disciplined, energetic individuals who can adapt quickly to increasingly demanding situations and complex customer needs, in a very competitive market. Above all, it is vital your experience includes pre sales with a solution based software vendor.

If you want to work for a highly successful company, which is growing fast and with ambitious plans, coupled with the leading CRM tool, then this is the opportunity for you. For more information please contact Nigel McNeill-Moss at nigel@prospectmsl.com and send your CV tel + 44 207 439 1919 Quote ref 8205/NM/FF/PreSales