

Pre Sales Engineer

Software tools

London based

£60,000 + benefits and stock options

Our Client is leading the field, providing technology that empowers the web. Using social media the journey to supplier sites are smoother and quicker. Organizations using our Client's products have seen a radical improvement in engagement, proven ROI, and new methods to leverage customer profiles. This makes reaching better qualified prospects simpler. The additional analytical benefits enable companies to provide a greatly improved focus on their customer's needs and behavior. Well established with several international brand customers, they have set the standard in this exciting sector. Their SaaS products can be quickly integrated with customer web-sites, mobile-apps, and even desktop and embedded systems.

Maximizing on your experience of the web, mobile and traditional software architecture, you will be part of the account team managing existing customers and prospecting accounts in the local authority highways and utility space. Working with sales you will understand customer business needs and develop/present solutions. Drawing upon the resources available, you will assist in growing revenue and coordinating professional services etc.

Reporting to the Vice President of Sales, your will skills will include:

- Experience with network protocols (HTTP, SSL, TCP, DNS, FTP, ...)
- Web frameworks (Rails, Django, Code Ignitor, ...)
- Databases (both SQL and NoSQL)
- Fluent in several languages (Ruby, PHP, Python, Java, Groovy, ...)
- Familiar with web services technologies and common exchange formats (XML, JSON..)
- Familiar with security issues surrounding web communication and cryptographic protocols
- Experience with performance concerns and scalable architecture

We are looking for team players, educated to BSc Degree in Computer Science, with over 3 years in a web related consulting role. Additional languages, including French and German would be very useful.

If you enjoy working with a motivated team, for a company offering excellent career opportunities, then this is an excellent opportunity for you.

Interested? Please contact Nigel McNeill-Moss on +44 20 7439 1919 or send your CV to nigel@prospectmsl.com. Quote 8196/NM/JR/PreSaleEng